

IDC 2023 AGENDA

# Tuesday, June 12: Conference Day 1

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| <p>8:00 AM–9:00 AM<br/>9:00 AM – 11:00 AM<br/>Carton House</p> | <p><b>Registration &amp; Morning Tea</b><br/><b>Conference Block I: UnisonSteadfast</b><br/>– Welcome Speech<br/>– Welcome address of co-host<br/>– Presentation Fáilte Ireland<br/>– Development of UnisonSteadfast network<br/>– Threshold Value &amp; Minimum Income</p> | <p>1:00 PM – 2:00 PM<br/>Carton House<br/><br/>2:00 PM–3.30 PM<br/>Carton House</p> | <p><b>Lunch &amp; Networking</b><br/><br/><b>Conference Block III: Client Expertise</b><br/>– Broker Profiling<br/>– Client Expertise Special</p>  |
| <p>11:00 AM – 11:30 AM<br/>Carton House</p>                    | <p><b>Coffee Break &amp; Networking</b></p>   | <p>3:30 PM – 4:00 PM<br/>Carton House</p>   | <p><b>Coffee &amp; Networking</b></p>  |
| <p>11:30 AM–1.00 PM<br/>Carton House</p>                       | <p><b>Conference Block II:</b><br/>– Service Expectations LB-SB<br/>– Case Studies<br/>– UnisonSteadfast Network Structure<br/>– Current network service portfolio UnisonSteadfast<br/>– UnisonSteadfast annual IDC and regional meetings<br/>– Network structures</p>      | <p>4:00 PM–5.30 PM<br/>Carton House</p>   | <p><b>Conference Block IV: New Insurance Solutions</b><br/>– Product and market intelligence<br/>– New products developed by member brokers and carriers<br/>– New insurance solutions from different market</p> |
|  |   | <p>7:00 PM – 11:30 PM<br/>Carton House</p>  | <p><b>Gala Dinner</b></p>  |

# Wednesday, June 13: Conference Day 2

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9:00 AM – 11:00 AM  
Carton House

**Conference Block V: New Generation and Leadership**

- Talent acquisition under the new conditions

1:00 PM – 2:00 PM  
Carton House

**Lunch & Networking**

2:00 PM–3.30 PM  
Carton House

**Conference Block VII: Market Place I**

- Trade Credit Panel Discussion
- Reinsurance
- Captives

11:00 AM – 11:30 AM  
Carton House

**Coffee Break & Networking**

3:30 PM – 4:00 PM  
Carton House

**Coffee & Networking**

11:30 AM–1.00 PM  
Carton House

**Conference Block VI: Risk Management**

- Global Risk Engineering
- Claims Expertise

4:00 PM–5.30 PM  
Carton House

**Conference Block VIII: Market Place II**

- Employee Benefits
- Digital Transformation

7:00 PM – 11:59 PM  
Carton House

**Farewell Party**